

ORIGINAL



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14469 E. Wethersfield Rd.
Scottsdale, AZ 85259
August 13 2011

Crexendo Business Solutions, Inc.
T-20737A-10-0144

RE: Request for telecom license in Arizona

Arizona Corporation Commission
1200 West Washington
Phoenix, AZ 85007

Arizona Corporation Commission

DOCKETED

AUG 24 2011

DOCKETED BY

Dear Chairman Pierce and Commissioners:

Subject: Crexendo, Inc.

I am writing to you on behalf of a very close friend and business leader in the community. I have had the pleasure of knowing Steve Mihaylo for over 30 years. After this many years you get to know someone very well and I believe Steve to be an honest man with great integrity. Through the years he has helped this community with employment, growth, charity involvement, donations, leadership, and all the ways a business contributes to our community. Also he has given over 5,000 scholarships for college in this state. He has made millions in contributions to Arizona charities.

He started his first company here 40 years ago, Inter-tel in 1969. The amount of federal income taxes, state income taxes, and sales taxes that came from this thriving business helped our community. Our community benefits from these large companies not only on a business level but also a community level.

So I am asking you to approve a telecom license for his company here called Crexendo, Inc. I have been a previous business owner in this state and have contributed to this community also. I am currently employed by Crexendo, Inc. and see a future for the telecom business to thrive. I believe that this new company can grow like Inter-tel did and contribute to this community in the same ways. With your approval and help it can happen.

Thank you,

Stephen Crandall

cc: Commissioner Bob Stump
Commissioner Sandra D. Kennedy
Commissioner Paul Newman
Commissioner Brenda Burns

AZ CORP COMMISSION
DOCKET CONTROL

2011 AUG 24 A 11:10

RECEIVED

STEPHEN THOMPSON ARCHITECT

01 August 2011

TO: Arizona Corporation Commission
1200 West Washington
Phoenix, AZ 85007
Chairman, Gary Pierce
Commissioners; Bob Stump, Sandra D. Kennedy, Paul Newman, Brenda Burns

RE: Steven G. Mihaylo, Crexendo, Inc.

Dear Chairman Pierce and Commissioners,

I have associated with Mr. Mihaylo for over 30-years in business matters as well as on a personal level. I have known him to be both shrewd and compassionate. Through good times and bad he has continually displayed vision and fairness. His compassion for those less fortunate and encouragement of those who display initiative is well documented, his track record as a successful businessman, exemplary. I'm not suggesting that I have a grasp of the communications industry and regulatory requirements in Arizona, however, If men and women of high integrity, compassion and honesty are to be welcomed in to the broader-based economic realm, I suggest that Steve Mihaylo and his businesses be included. We will all continue to benefit from that.

Sincerely,

A handwritten signature in black ink, appearing to be 'Stephen Thompson', with a stylized flourish at the end.

Stephen Thompson Architect, 5th generation Arizonan, born on 14 February.

August 9, 2011

Arizona Corporation Commission
1200 West Washington
Phoenix, AZ 85007

Chairman Gary Pierce
Commissioner Bob Stump
Commissioner Sandra D. Kennedy
Commissioner Paul Newman
Commissioner Brenda Burns

Dear Chairman Pierce and Commissioners :

My name is Tom Niccoli. I have been a resident of the State of Arizona since 1972 when I came to Tempe to attend Arizona State University to get a Masters Degree in Engineering. In 1974 I went to work for IBM in Phoenix and was employed there for 5 years before I started my first business in 1979, again in Arizona. I built that retail business to include 14 locations in 5 states doing over \$120M in sales with the bulk of those sales in the Phoenix area. At one point in time I had over 500 people employed with 350 of them in Arizona covering the Phoenix, Mesa, Tempe and Tucson areas. I took this company public in 1987 on NASDAQ and continued to grow the business which I eventually sold in 1992. In 1996 I started my second Arizona company which I grew to over 60 people doing about \$6M in sales before I merged with a public company out of California. During this 20 year span of time I helped grow the Arizona economy and employed over 400 people which resulted in sizable tax revenues for the State.

Over that same 20 year period I had the fortunate experience of meeting Steve Mihaylo and getting to know him in a variety of capacities, both business and social. I had always admired his work ethic and the loyalty he had engendered with his employees. Not only was his company enormously successful but they were certainly a bright spot in the Arizona economy. Over the years I came to understand that he donated several thousands of dollars to our local University, ASU and recruited many of his key engineers from the school. I also know that recently he gave the largest donation ever given to his Alma Mater, Cal State Fullerton, and in turn they put his name on their School of Business. Over the years I know that Inter-Tel employed thousands of people across the country with many of those here in the state of Arizona. This resulted in millions of dollars generated for the State of Arizona in business and employee tax revenues.

Steve has recently moved his new company headquarters to Arizona. It is another high-tech company in the telecommunications space, a space with which he is very familiar. He is looking for some cooperation and support from the State of Arizona to license his company so it can offer the full complement of his product set to companies in Arizona and around the world. Knowing that Steve has always had a goal of running a Billion Dollar company, which this new company certainly has the potential to achieve, I would strongly endorse his request for licensing as it would have a very positive impact on the State of Arizona. Why wouldn't our State's leaders bet on someone with the background and experience that Steve Mihaylo brings to this opportunity?

Thank you for your time and consideration.

Sincerely,



Tom Niccoli
Phoenix, AZ